

Company Overview



The Problem: Renewable energy developers face significant costs due to fragmented processes and data management

⚠️ Project development involves managing 1,000s of cross-referencing and overlapping regulatory and legal documents **which frequently change**, resulting in a high likelihood of document inconsistencies and transactional delays.

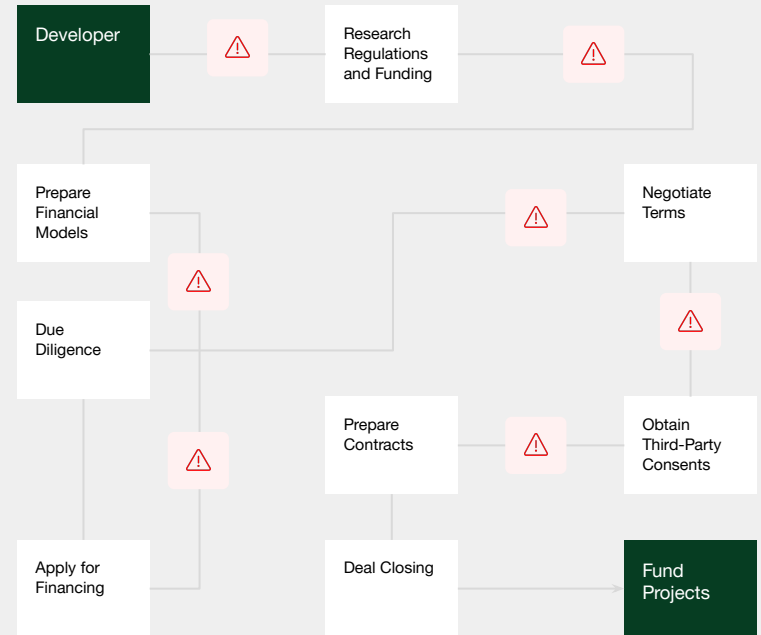
⚠️ **3-4 Data Rooms, 100+ Emails, Tasks Tracked in Excel**

⚠️ **20-30% project value** spent on professional services for information discovery and management

⚠️ **Fragmented diligence processes across** Development teams, Legal Counsel, Financiers, Independent Engineers, and Tax Consultants

2-4

Years development cycle results in frequent changes to project documents and subjects project to regulatory change.



Solution: BuildQ

BuildQ is an automation platform simplifying how renewable energy projects are designed, financed, and sold.

- ✔ Ensures **consistency and accuracy across project documents in real-time**
- ✔ **Reduces professional service costs by up to 50% and eliminates manual errors** with built-in diligence templates and automated consistency checks.
- ✔ Consolidates workstreams of law firms, developers, capital providers, and other consultants, resulting in a **single source of truth**.
- ✔ Automates feasibility check **reduces time to evaluate projects from months to minutes**.
- ✔ Integrates task and data management, **eliminating the need for multiple data rooms and email chains**.



10x Cheaper and faster than the traditional advisor

The screenshot displays the BuildQ interface. At the top, the 'BUILDQ' logo and 'Voltara Technologies' are visible. The main content area shows a project overview for 'Green Energy Solar Farm' with the address '1341 Shillelagh Rd, Bakersfield, CA 93301' and a status of 'Operational'. Below this, a 'Solar Farm' entry is shown with the same address. A detailed view of the 'Solar Farm' is open, featuring a search bar, 'Show Legend', 'Add View', and 'Filters' options. The central part of this view contains a network diagram with nodes and connecting lines. A 'Chat' window is visible in the bottom right corner with the text 'Ask a question'.

Market Opportunity

Annual Global Energy Infrastructure Investments

\$3 trillion

[\(IEA, 2024\)](#)

Annual Global Clean Energy Infrastructure Investments

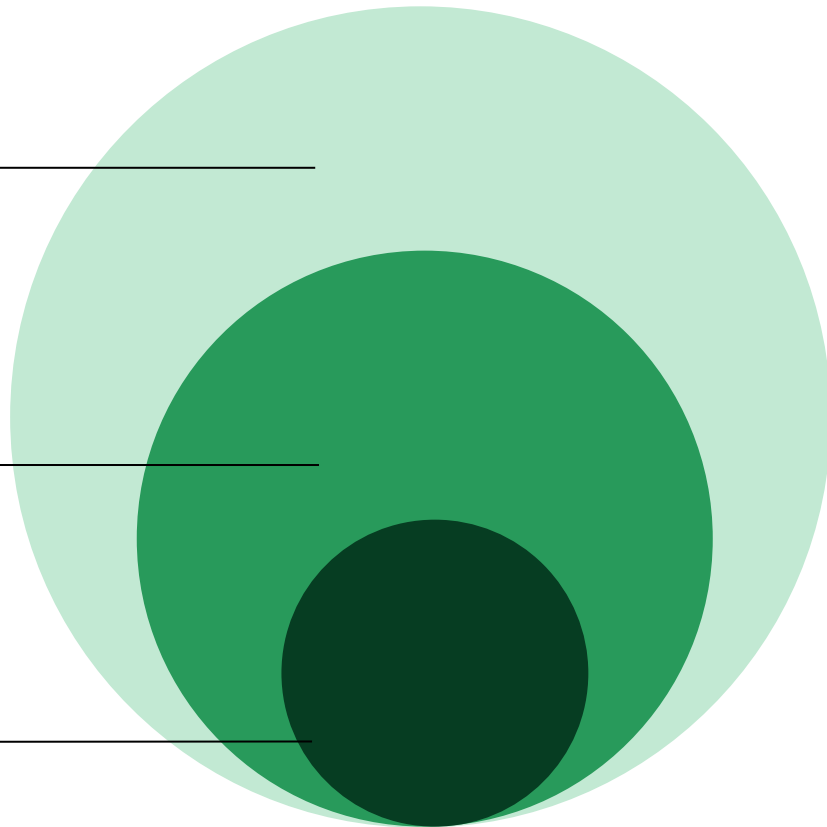
\$2 trillion

[\(IEA, 2024; BNEF, 2023\)](#)

3% Market Capture with 2% Transaction Fee

\$1.2 billion+

Annual Revenue Potential



Compound Annual Growth Rate (CAGR)

10-30%

[\(IEA, 2024; BNEF, 2023\)](#)

Including M&A (US Only)

+ **\$20B**

[\(FTI, LevelTen\)](#)

Multiple Financings

+ **3x**



Example Use Case

A developer wants to sell a 200 MW solar project. The project involved dozens of interdependent contracts, including interconnection agreements, power purchase agreements (PPAs), Engineering, Procurement, and Construction (EPC) contracts, and financial models. The team faced challenges with keeping all documents aligned as terms evolved over the 4-year development process, leading to inconsistencies, lost documentation, and delays.

Before BuildQ:

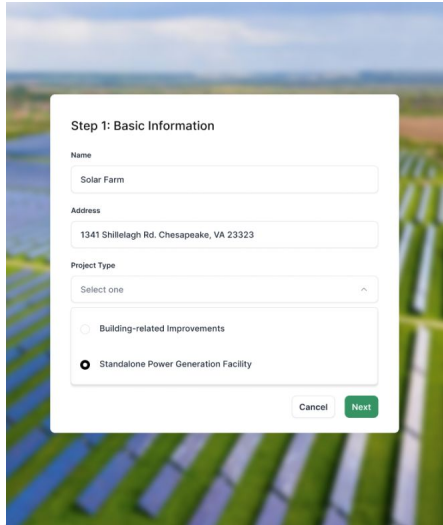
- **Fragmented Processes:** Managing the updates across interconnection agreements, PPAs, and financial models required diligent manual tracking across multiple teams and employees.
- **Human Error:** A mismatch between the PPA's performance guarantee and the most recent resource study caused a **\$1M discrepancy in projected returns**.
- **Prolonged Reviews:** Legal, engineering, and financing teams relied on manual review and workstreams (emails, spreadsheets), extending diligence timelines by over two months.

After BuildQ:

- **Centralized Management:** All contracts and project data were uploaded to BuildQ, with AI-powered matching algorithms ensuring that changes to one document cascaded accurately to others.
- **Real-Time Validation:** BuildQ identified inconsistencies between the PPA draft and the resource study, allowing internal teams to **correct this critical error** before beginning the sales process.
- **Accelerated Closing:** BuildQ was used by the developer, prospective buyer, and legal teams for conducting due diligence. Coordination and automation reduced legal fees by 40% and resulted in **financial close six weeks ahead of schedule.**



Vision: Higher returns, fewer risks, less time wasted on tedious tasks



Step 1: Basic Information

Name
Solar Farm

Address
1341 Shillelagh Rd. Chesapeake, VA 23323

Project Type
Select one

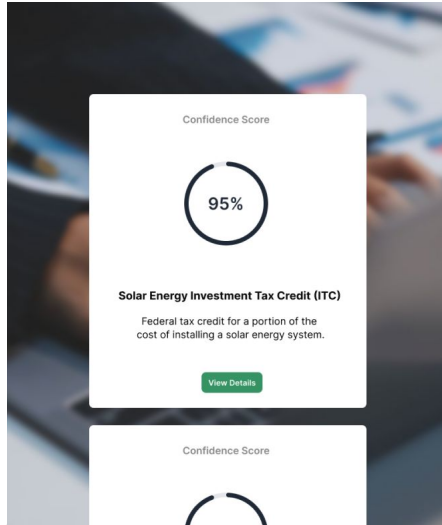
Building-related Improvements

Standalone Power Generation Facility

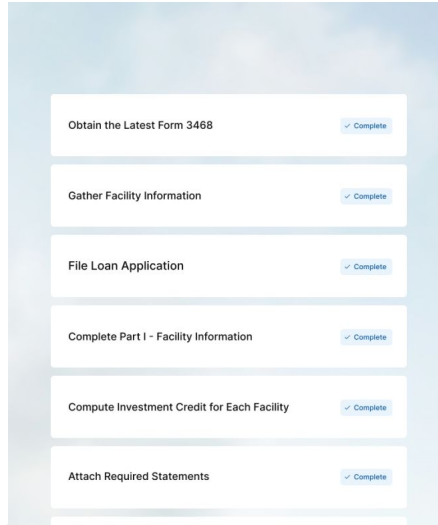
Cancel Next



Project-specific Policy
& Incentive Tracking



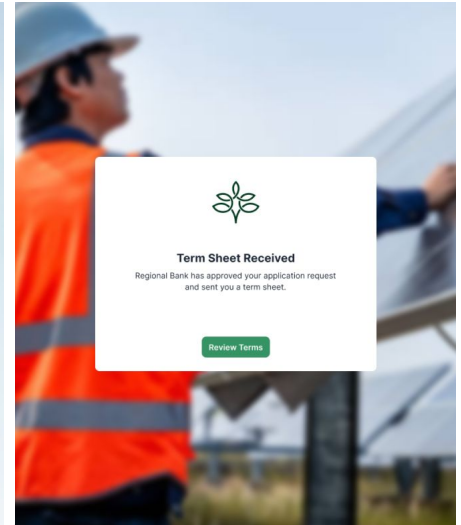
Automated Financial
Impact Modeling



- Obtain the Latest Form 3468 ✓ Complete
- Gather Facility Information ✓ Complete
- File Loan Application ✓ Complete
- Complete Part I - Facility Information ✓ Complete
- Compute Investment Credit for Each Facility ✓ Complete
- Attach Required Statements ✓ Complete



AI-assisted Due Diligence
& Risk Analysis



Term Sheet Received

Regional Bank has approved your application request and sent you a term sheet.

Review Terms



Project Finance
Arranging Services



Business Model

Subscription Model Platform Access

The screenshot displays a dashboard for a project named "Green Energy Solar". The main section is titled "Project Plan" and contains three cards: "Financial Incentives" with 4 added (52 Available), "Regulatory Policies" with 5 added (21 Available), and "Partners" with 3 added. Below this is a "Financial Incentives" section with a "Curated matches" filter and a progress indicator for the "DC PACE (Property Assessed Clean Energy) Program" at 95%. The program description states: "PACE financing allows commercial and multifamily property owners in the district to borrow money to pay for energy improvements." It also lists "DC Green Bank" and "Due Date: September 1, 2025". At the bottom, there are buttons for "Loan" and "Direct Funding".

2% Transaction Fee Brokerage Services



Our progress

5

\$320K

Investment

➤ \$17M+ Revenue Pipeline

➤ MVP Launched

➤ Qualified Pilot Partnerships

➤ 13K+ Regulations & Incentives



Our Team

Team



Maryssa Barron
7+ yrs renewable energy
market expert



Robert Schmitt
15+ yrs tech leader,
founder



Mike Maddox
30+ yrs software
engineering leader



Eric Rochford
10+ yrs software
engineer



Annalisa Swank
15+ yrs UI/UX design
professional



Harshan Jeyakumar
20+ yrs project finance
professional

Advisors



Fred Goldberg
Government + Policy Advisor



Brett Tackaberry
Technical Advisor

Experience

Stanford
LawSchool

Morgan Stanley

Google

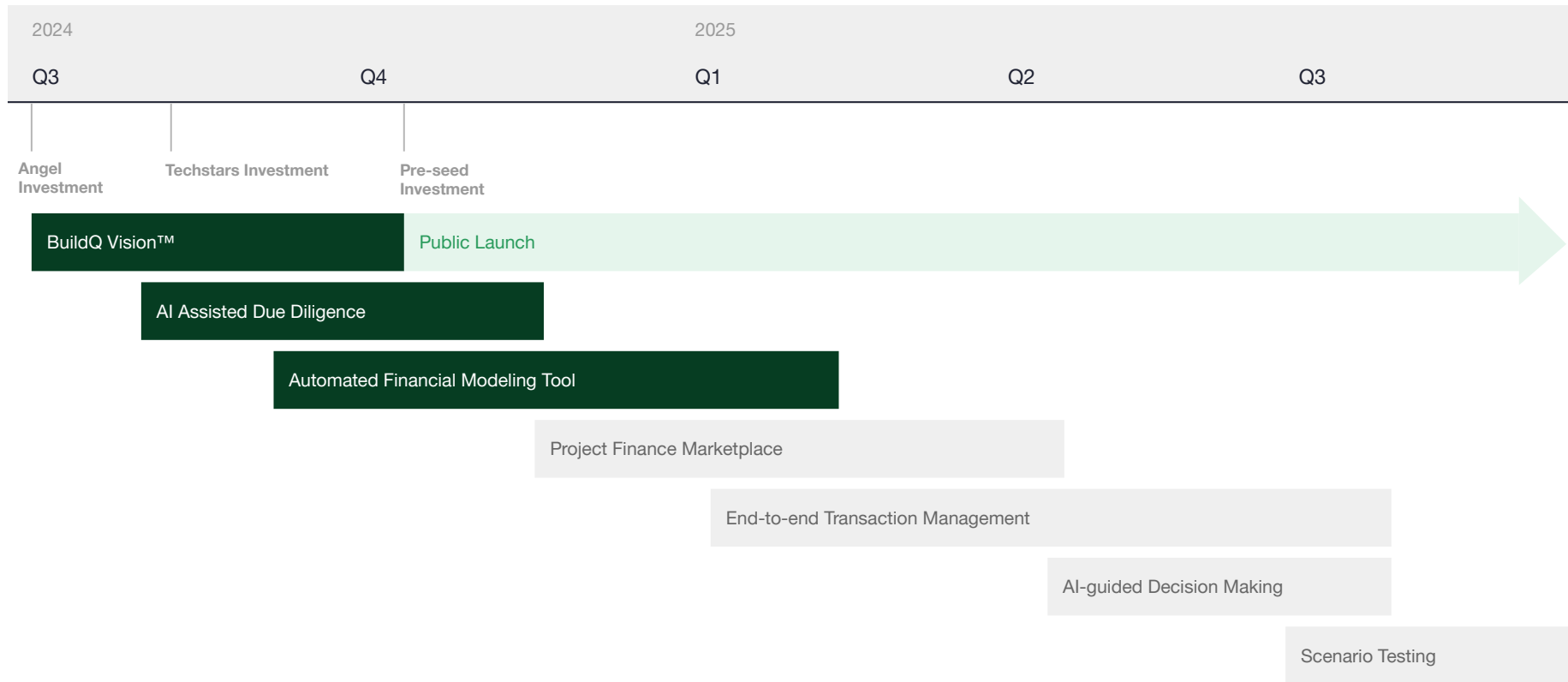
PLACE

Skadden

Microsoft

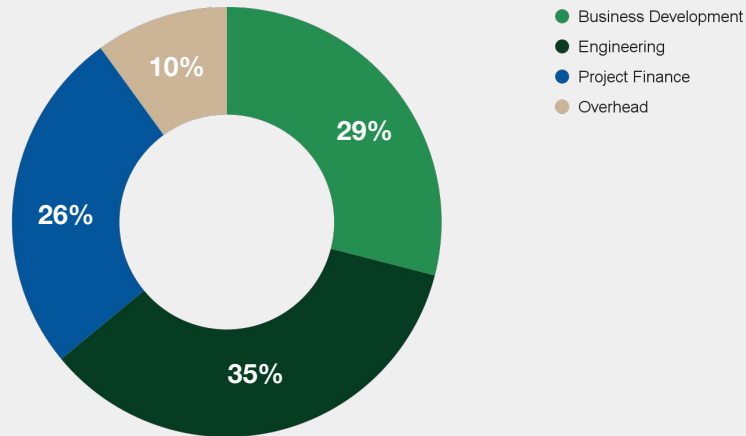


24 Months to \$1M/month in revenue



Opportunity

\$2M pre-seed



Business Objectives

Hire: Engineering Contractors, Project Finance Manager, 2 BD Associates

Grow User Base: 20 private financiers, 100 public financiers, 10 project developers

Product Objectives

Fund Discovery, BuildQ Vision™, Automated Financial Valuation, AI Due Diligence, Integrated HITL workflow

Key Outcomes

Close \$10M revenue

M18: \$2M / Month

M24: \$3M / Month



Thank you