BUILDQ

Company Overview

The Problem: Renewable energy developers face significant costs due to fragmented processes and data management

⚠️ Project development involves managing 1,000s of cross-referencing and overlapping regulatory and legal documents **which frequently change**, resulting in a high likelihood of document inconsistencies and transactional delays.

⚠️ **3-4 Data Rooms, 100+ Emails, Tasks Tracked in Excel**

⚠️ **20-30% project value** spent on professional services for information discovery and management

⚠️ **Fragmented diligence processes across** Development teams, Legal Counsel, Financiers, Independent Engineers, and Tax Consultants

2-4

Years development cycle results in frequent changes to project documents and subjects project to regulatory change.
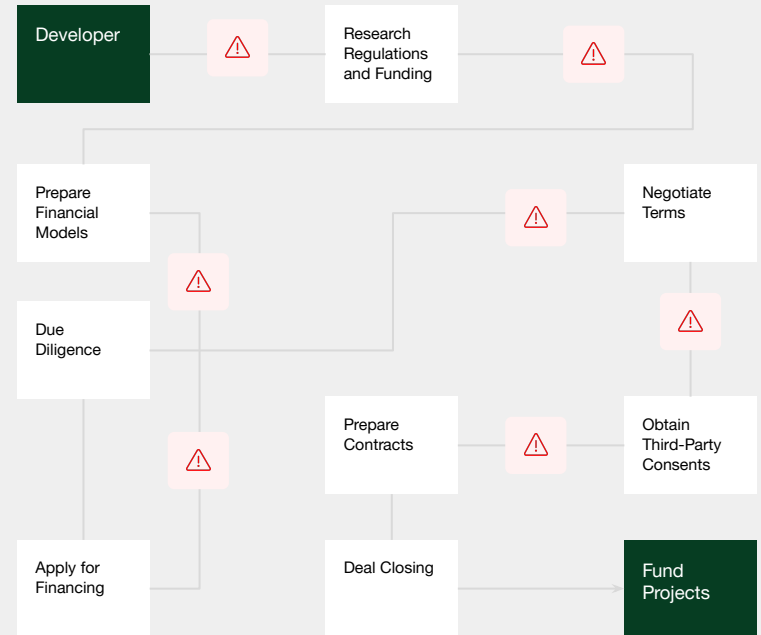
Solution: BuildQ

BuildQ is an automation platform simplifying how renewable energy projects are designed, financed, and sold.

- ☑ Ensures **consistency and accuracy across project documents in real-time**

- ☑ **Reduces professional service costs by up to 50% and eliminates manual errors** with built-in diligence templates and automated consistency checks.

- ☑ Consolidates workstreams of law firms, developers, capital providers, and other consultants, resulting in a **single source of truth.**

- ☑ Automates feasibility check **reduces time to evaluate projects from months to minutes**.

- ☑ Integrates task and data management**, eliminating the need for multiple data rooms and email chains.**

Market Opportunity

Annual Global Energy
Infrastructure Investments

$3 trillion
([IEA, 2024](#))

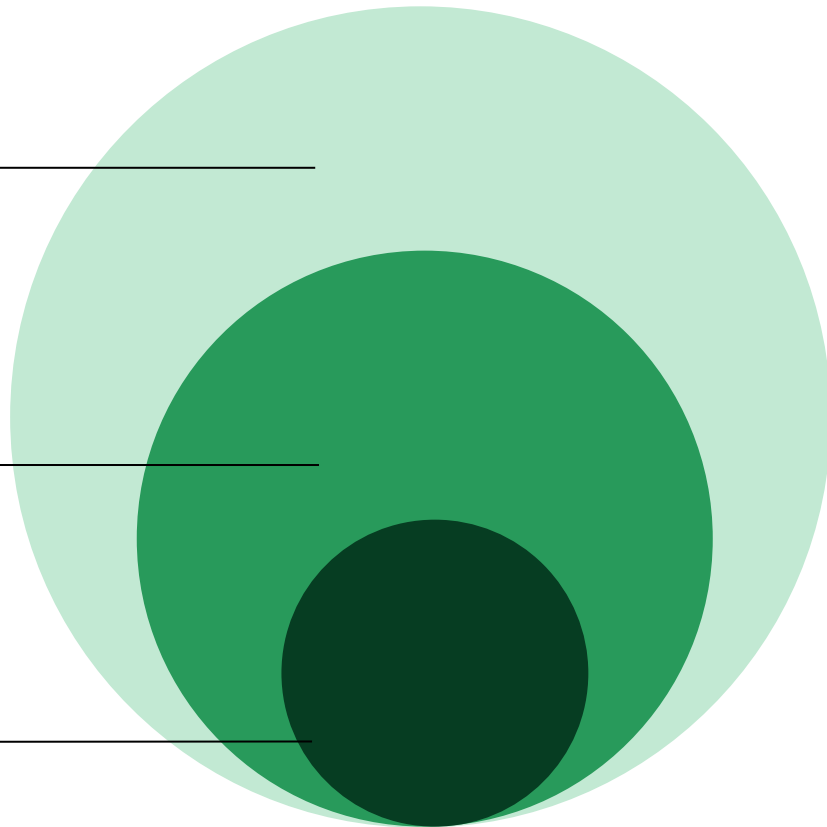Annual Global Clean Energy
Infrastructure Investments

$2 trillion
([IEA, 2024](#); [BNEF, 2023](#))

3% Market Capture with 2%
Transaction Fee

$1.2 billion+
Annual Revenue Potential

Compound Annual Growth Rate (CAGR)

10-30%
([IEA, 2024](#); [BNEF, 2023](#))

Including M&A (US Only)

+ $20B
([FTI](#), [LevelTen](#))

Multiple Financings

+ 3x

Example Use Case

A developer wants to sell a 200 MW solar project. The project involved dozens of interdependent contracts, including interconnection agreements, power purchase agreements (PPAs), Engineering, Procurement, and Construction (EPC) contracts, and financial models. The team faced challenges with keeping all documents aligned as terms evolved over the 4-year development process, leading to inconsistencies, lost documentation, and delays.
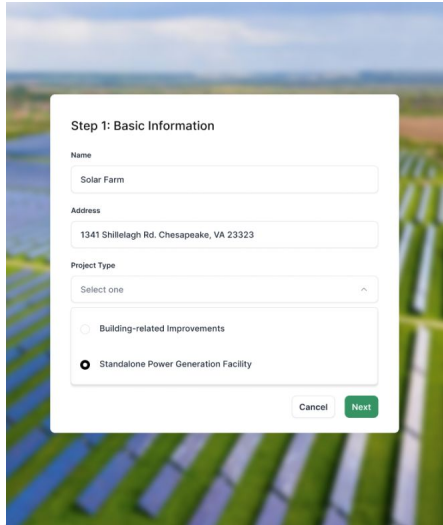
Before BuildQ:

- **Fragmented Processes:** Managing the updates across interconnection agreements, PPAs, and financial models required diligent manual tracking across multiple teams and employees.
- **Human Error:** A mismatch between the PPA's performance guarantee and the most recent resource study caused a $1M discrepancy in projected returns.
- **Prolonged Reviews:** Legal, engineering, and financing teams relied on manual review and workstreams (emails, spreadsheets), extending diligence timelines by over two months.

After BuildQ:

- **Centralized Management:** All contracts and project data were uploaded to BuildQ, with AI-powered matching algorithms ensuring that changes to one document cascaded accurately to others.
- **Real-Time Validation:** BuildQ identified inconsistencies between the PPA draft and the resource study, allowing internal teams to correct this critical error before beginning the sales process.
- **Accelerated Closing:** BuildQ was used by the developer, prospective buyer, and legal teams for conducting due diligence. Coordination and automation reduced legal fees by 40% and resulted in financial close six weeks ahead of schedule.

Vision: Higher returns, fewer risks, less time wasted on tedious tasks
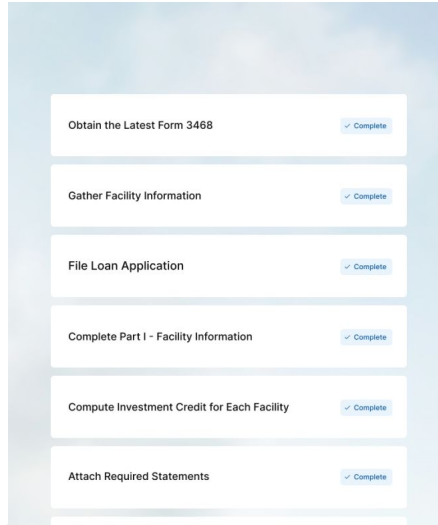
Project-specific Policy
& Incentive Tracking
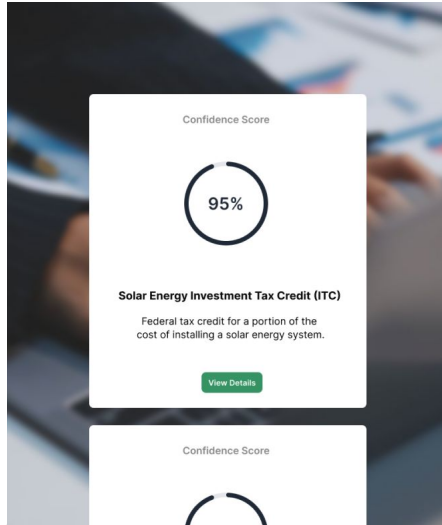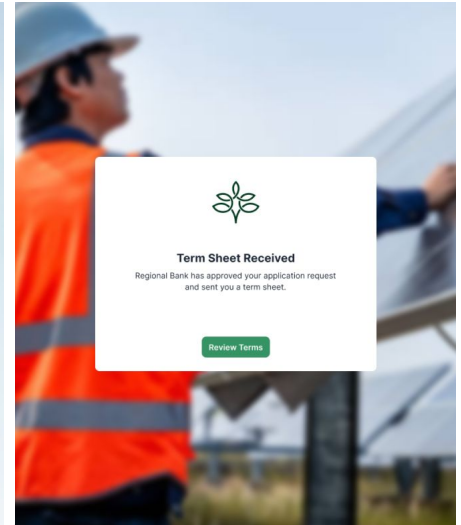
Automated Financial
Impact Modeling

AI-assisted Due Diligence
& Risk Analysis

Project Finance
Arranging Services

Business Model

Subscription Model
Platform Access

2% Transaction Fee
Brokerage Services

Our progress

5

$320K

Investment

↗ **$17M+** Revenue Pipeline

↗ **MVP** Launched

↗ **Qualified** Pilot Partnerships

↗ **13K+** Regulations & Incentives

Our Team

Team

Maryssa Barron
7+ yrs renewable energy market expert

Robert Schmitt
15+ yrs tech leader, founder

Mike Maddox
30+ yrs software engineering leader

Eric Rochford
10+ yrs software engineer

Annalisa Swank
15+ yrs UI/UX design professional

Harshan Jeyakumar
20+ yrs project finance professional

Advisors

Fred Goldberg
Government + Policy Advisor

Brett Tackaberry
Technical Advisor
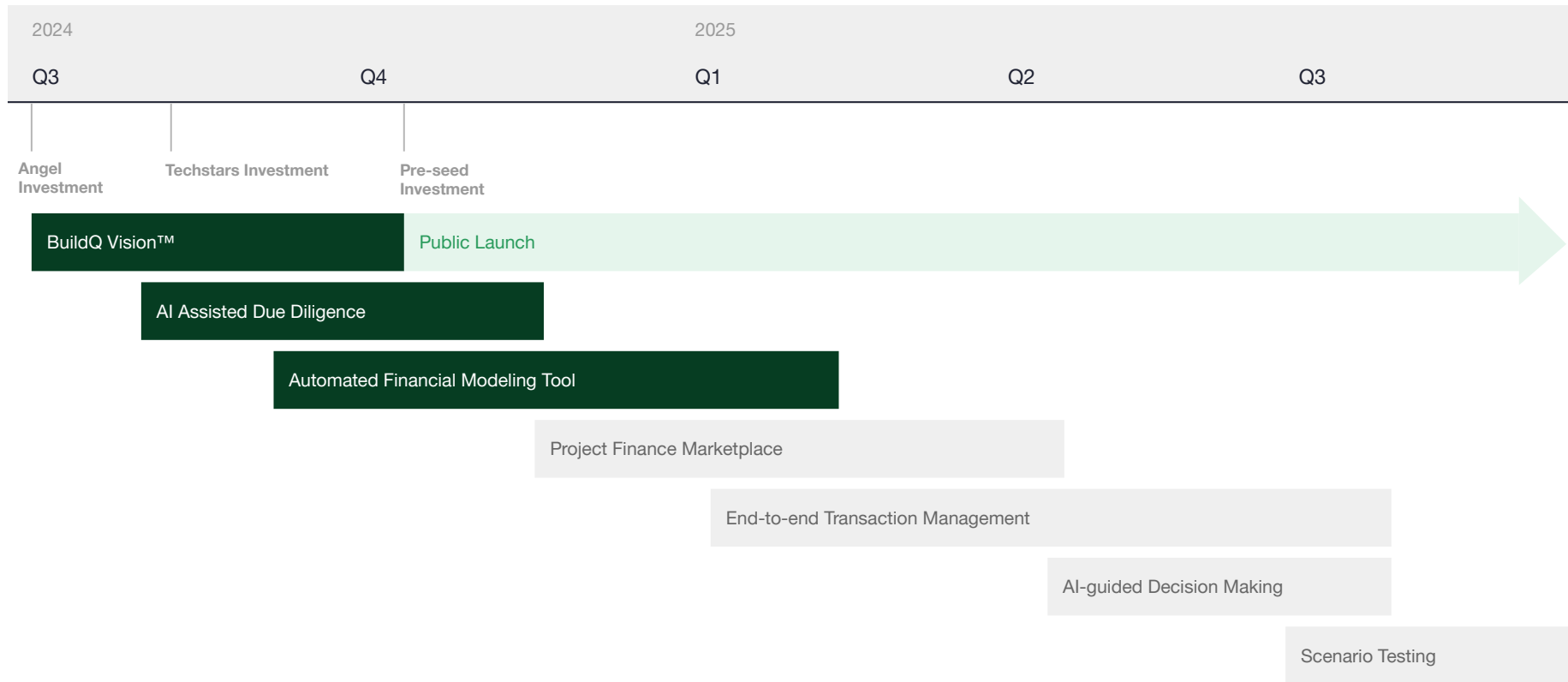
Experience

Stanford Law School

Morgan Stanley

Google

PLACE

Skadden

Microsoft

IRS

Harvard University

LevelTen Energy

EDISON INTERNATIONAL

IBM

24 Months to $1M/month in revenue

2024		2025		
Q3	Q4	Q1	Q2	Q3

Angel Investment

Techstars Investment

Pre-seed Investment

BuildQ Vision™ Public Launch

AI Assisted Due Diligence

Automated Financial Modeling Tool

Project Finance Marketplace

End-to-end Transaction Management

AI-guided Decision Making

Scenario Testing

* Subject to change based on priorities of pilot users

Opportunity

$2M pre-seed

Business Development — 29%
Engineering — 35%
Project Finance — 26%
Overhead — 10%

Business Objectives

Hire: Engineering Contractors, Project Finance Manager, 2 BD Associates

Grow User Base: 20 private financiers, 100 public financiers, 10 project developers

Product Objectives

Fund Discovery, BuildQ Vision™, Automated Financial Valuation, AI Due Diligence, Integrated HITL workflow

Key Outcomes

Close $10M revenue

M18: $2M / Month

M24: $3M / Month

Thank you

BUILDQ